

Beatriz Infante joins U.S. Venture Partners As an Executive-in-Residence

Menlo Park, Calif. (September 1, 2009) – U.S. Venture Partners announced today that Beatriz Infante has joined USVP as an Executive-in-Residence to explore infrastructure opportunities in cloud services, utility data centers, and other high-growth areas.

“We are delighted to have Beatriz join USVP as an EIR focused on the transformational markets of cloud services and data centers”, says Steve Krausz, General Partner at USVP. “Beatriz is an accomplished executive with a first-hand understanding of markets. Her partnership with USVP underscores our approach to developing new ideas and assisting portfolio companies through an engagement with a network of trusted, seasoned entrepreneurs.”

Beatriz is a proven private and public company CEO with extensive experience in creating and growing market-leading businesses fueled by innovative or disruptive technologies. She has more than 25 years in leadership positions driving substantial revenue growth while significantly optimizing cash flow and cost structure, leveraging competitive advantage into market share growth, and expanding businesses internationally. She has led multiple successful exits and multiple mergers and acquisitions.

“Growth and innovation in IT has been fueled by 30-year cycles with extremely long tails, and I believe we are entering the high-growth part of the next generation of IT innovation”, says Beatriz. “I am excited to join the USVP team and to have the opportunity to engage with the highest quality investors and companies to drive new solutions in these high-growth areas.”

Beatriz’s most recent role was as CEO and Director of VoiceObjects, transforming this German provider of self-service systems into a global company, and completing sale of the company to Voxeo at the end of 2008. Prior to that, Beatriz served as CEO and Director and led the sale of Sychron, a policy-based virtualization company.

Prior to that, Beatriz was Chairman, President, and CEO of Aspect Communications, a leading global provider of contact center solutions, and led the company to record revenues and profitability while transforming the telecomm equipment provider to a strategic supplier of software and solutions. Prior to Aspect, Infante held multiple senior executive positions at Oracle Corporation, including leading Oracle’s expansion into new product categories and markets and pioneering Oracle’s internet and distributed computing efforts. Early in her career she co-founded Momenta, a market leader in pen-based consumer appliances, and began her career at HP where she held a variety of engineering and senior management roles revolutionizing the synthesis of integrated circuits and systems.

She has held numerous advisory positions and speaking engagements on business transformation and leading strategic change, and is the author of *Profitable Customer Relationships: The Keys to Maximizing Acquisition, Retention and Loyalty*. She received a BSE in Electrical Engineering and Computer Science from Princeton University, and holds an MS in Engineering and Computer Science from California Institute of Technology. She currently serves on the Advisory Board to the Princeton University School of Engineering and Applied Science, and serves as advisor to numerous early-stage ventures.

About U.S. Venture Partners

U.S. Venture Partners (USVP) is a leading Silicon Valley-based venture capital firm, dedicated to helping entrepreneurs build world-class companies that are leaders in their industry. USVP focuses on early stage opportunities in sectors where the Partners have the domain expertise, operating experience and network of relationships to provide meaningful contribution to the success of the enterprise. These sectors include communications and networking systems, business and consumer services, enterprise and technical software, and medical devices and biopharmaceuticals. www.usvp.com

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